



KIRCALDIE RANDALL & McNAB LLC
Certified Public Accountants
605 Washington Avenue
North Haven, Connecticut 06473-1187
Telephone: (203) 239-4478 Fax: (203) 774-1041

Members
American Institute of
Certified Public Accountants
Offices
North Haven - Wethersfield

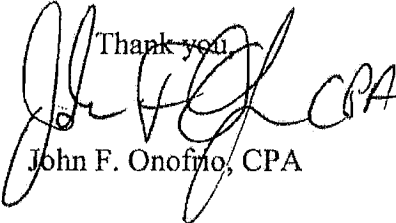
Michael D. Lynch, CPA
John F. Onofrio, CPA
Brian S. Borgerson, CPA

March 6, 2013

United Way of West Central Connecticut, Inc.

Financial Statement Users

In preparing the 2012 financial statements for the United Way of West Central Connecticut, Inc., we noticed that there were some numbers in the 2011 financial statements that did not reference. We have reissued the financials for the June 30, 2011 fiscal year end with the corrected financial information. Please either turn into Donna Osuch or destroy the prior issued financial statements and replace them with the attached copy. The change had no effect on the operations's profit or loss.

Thank you

John F. Onofrio, CPA

**UNITED WAY OF WEST CENTRAL
CONNECTICUT, INC.**
Financial Statements
June 30, 2011

UNITED WAY OF WEST CENTRAL CONNECTICUT, INC.

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KIRCALDIE, RANDALL & MCNAB LLC

CERTIFIED PUBLIC ACCOUNTANTS

NORTH HAVEN, CONNECTICUT 06473

INDEPENDENT AUDITOR'S REPORT

The Board of Directors
United Way of West Central Connecticut, Inc
Bristol, Connecticut

We have audited the accompanying statement of financial position of the

UNITED WAY OF WEST CENTRAL CONNECTICUT, INC.

(a nonprofit organization)

as of June 30, 2011, and the related statement of activities and changes in net assets, statement of functional expenses, and the statement of cash flows for the year then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audit. The prior year summarized information has been derived from the organization's fiscal year ended June 30, 2010 financial statements and, in our report dated September 15, 2010, we expressed an unqualified opinion on those financial statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the United Way of West Central Connecticut, Inc., as of June 30, 2011, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was made for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary information included in Schedules I, II and III are presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly presented in all material respects in relation to the basic financial statements taken as a whole.

Kircaldie Randall & McNab LLC

North Haven, Connecticut
August 16, 2011

UNITED WAY OF WEST CENTRAL CONNECTICUT, INC.
STATEMENT OF FINANCIAL POSITION
JUNE 30, 2011

(with summarized financial information for June 30, 2010)

	2011			2010
	Operations	Building	Total	Total
ASSETS				
Current assets:				
Cash and cash equivalents	\$ 610,191	\$ 1,896	\$ 612,087	\$ 597,738
Investments, at market values	788,031		788,031	668,956
Pledge receivable	684,774	16,000	700,774	709,142
Other receivable	36,195	(36,195)		
Other current assets	3,247	1,511	4,758	3,350
Total current assets	\$ 2,122,438	\$ (16,788)	\$ 2,105,650	\$ 1,979,186
Plant and Equipment:				
Plant and equipment	\$ 61,616	\$ 451,400	\$ 513,016	\$ 476,950
Less - Accumulated depreciation	51,202	91,296	142,498	122,665
Net plant and equipment	\$ 10,414	\$ 360,104	\$ 370,518	\$ 354,285
Total assets	\$ 2,132,852	\$ 343,316	\$ 2,476,168	\$ 2,333,471
LIABILITIES				
Current liabilities:				
Allocations payable to designated agencies	\$ 832,276	\$ 0	\$ 832,276	\$ 765,363
Mortgage payable-due within one year		6,813	6,813	6,504
Notes payable		3,049	3,049	0
Accounts payable	22,503	3,567	26,070	8,073
Due to affiliates	7,853		7,853	8,415
Total current liabilities	\$ 862,632	\$ 13,429	\$ 876,061	\$ 788,355
Long term liabilities				
Notes payable		4,320	4,320	
Mortgage payable		204,815	204,815	211,466
Total liabilities	\$ 862,632	\$ 222,564	\$ 1,085,196	\$ 999,821
NET ASSETS				
Net assets:				
Unrestricted:				
Unappropriated	\$ 527,611	\$ 70,752	\$ 598,363	\$ 682,521
Designated-Investment in plant and equipment	10,414		10,414	15,393
Designated-Board community initiatives	228,673		228,673	112,550
Total unrestricted net assets	\$ 766,698	\$ 70,752	\$ 837,450	\$ 810,464
Temporarily restricted:	162,735	50,000	212,735	182,399
Permanently restricted:	340,787		340,787	340,787
Total net assets	\$ 1,270,220	\$ 120,752	\$ 1,390,972	\$ 1,333,650
Total liabilities and net assets	\$ 2,132,852	\$ 343,316	\$ 2,476,168	\$ 2,333,471

KIRCALDIE, RANDALL & McNAB LLC

UNITED WAY OF WEST CENTRAL CONNECTICUT, INC.
STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS
FOR THE YEAR ENDED JUNE 30, 2011

(with summarized financial information for the year ended June 30, 2010)

	2011			2010	
	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Combined Totals</u>	<u>Combined Totals</u>
Revenues, Gains, and Other Support:					
Campaign applicable to current period:					
Contributions					
Campaign	\$ 841,676	\$ 65,000	\$	\$ 906,676	\$ 744,619
Net assets released from restriction	177,718	(177,718)			
Gross Contributions	<u>\$ 1,019,394</u>	<u>\$ (112,718)</u>	<u>\$ 0</u>	<u>\$ 906,676</u>	<u>\$ 744,619</u>
Uncollectible pledge expense	(80,540)			(80,540)	(56,239)
Net Contributions	<u>\$ 938,854</u>	<u>\$ (112,718)</u>	<u>\$ 0</u>	<u>\$ 826,136</u>	<u>\$ 688,380</u>
Other Support:					
Special contributions	\$ 36,784	\$ 143,054	\$	\$ 179,838	\$ 69,856
Interest and investment income	27,859			27,859	11,254
Support activities income	47,534			47,534	55,143
Administrative fees	12,378			12,378	8,774
Miscellaneous income	4,555			4,555	295
Total other support	<u>\$ 129,110</u>	<u>\$ 143,054</u>	<u>\$ 0</u>	<u>\$ 272,164</u>	<u>\$ 145,322</u>
Total revenue	<u>\$ 1,067,964</u>	<u>\$ 30,336</u>	<u>\$ 0</u>	<u>\$ 1,098,300</u>	<u>\$ 833,702</u>
Allocations and Other Functional Expenses:					
Allocations:					
Allocations to agencies from campaign	\$ 395,629	\$	\$	\$ 395,629	\$ 372,039
Special allocations	219,507			219,507	65,738
Designations by Donors	88,158			88,158	97,782
Total allocations	<u>\$ 703,294</u>	<u>\$ 0</u>	<u>\$ 0</u>	<u>\$ 703,294</u>	<u>\$ 535,559</u>
Other functional expenses:					
Allocations and Agency relations	\$ 55,116	\$	\$	\$ 55,116	\$ 50,658
Community Services	96,768			96,768	94,255
Bristol Discovery Grant Initiative	43,369			43,369	33,344
Plymouth Discovery Grant Initiative	30,681			30,681	22,508
Total program services expenses	<u>\$ 225,934</u>	<u>\$ 0</u>	<u>\$ 0</u>	<u>\$ 225,934</u>	<u>\$ 200,765</u>
Fund raising	\$ 81,346	\$	\$	81,346	95,313
Management and general	96,503			96,503	91,921
Total support services expenses	<u>\$ 177,849</u>	<u>\$ 0</u>	<u>\$ 0</u>	<u>\$ 177,849</u>	<u>\$ 187,234</u>
Total other functional expenses	<u>\$ 403,783</u>	<u>\$ 0</u>	<u>\$ 0</u>	<u>\$ 403,783</u>	<u>\$ 387,999</u>
Total allocations and expenses	<u>\$ 1,107,077</u>	<u>\$ 0</u>	<u>\$ 0</u>	<u>\$ 1,107,077</u>	<u>\$ 923,558</u>
Change in Net Assets from Operations	<u>\$ (39,113)</u>	<u>\$ 30,336</u>	<u>\$ 0</u>	<u>\$ (8,777)</u>	<u>\$ (89,856)</u>
Net rental income, per schedule	(32,163)			(32,163)	(6,385)
Unrealized gain and (losses) from investments	98,262			98,262	55,384
Change in Net Assets	<u>\$ 26,986</u>	<u>\$ 30,336</u>	<u>\$ 0</u>	<u>\$ 57,322</u>	<u>\$ (40,857)</u>
Net Assets, beginning of year	<u>810,464</u>	<u>182,399</u>	<u>340,787</u>	<u>1,333,650</u>	<u>1,374,507</u>
Net Assets, end of year	<u>\$ 837,450</u>	<u>\$ 212,735</u>	<u>\$ 340,787</u>	<u>\$ 1,390,972</u>	<u>\$ 1,333,650</u>

KIRCALDIE, RANDALL & MGNAB LLC

See Accountant's Report and Accompanying Notes to Financial Statements

UNITED WAY OF WEST CENTRAL CONNECTICUT, INC.
STATEMENT OF FUNCTIONAL EXPENSES
FOR THE FISCAL YEAR ENDED JUNE 30, 2011
(with summarized financial information for the year ended June 30, 2010)

	PROGRAM SERVICES					SUPPORT SERVICES			2011 TOTAL	2010 TOTAL
	ALLOCATIONS AND AGENCY RELATIONS	COMMUNITY SERVICES	BRISTOL DISCOVERY GRANT	PLYMOUTH DISCOVERY GRANT	TOTAL	FUND RAISING	MANAGEMENT AND GENERAL	TOTAL		
ALLOCATIONS TO AGENCIES	\$ 395,629				\$ 395,629				\$ 395,629	\$ 372,039
SPECIAL ALLOCATIONS	\$ 219,507				\$ 219,507				\$ 219,507	\$ 65,738
COMMUNITY & AGENCY SERVICES PROVIDED BY THE UNITED WAY:										
SALARIES AND RELATED EXPENSES:										
Salaries	\$ 30,415	\$ 52,973	\$ 0	\$ 0	\$ 83,388	\$ 34,808	\$ 53,987	\$ 88,795	\$ 172,183	\$ 174,717
Employee Benefits	5,131	8,935	0	0	14,066	5,871	9,106	14,977	29,043	34,809
Payroll Taxes	3,247	5,655	0	0	8,902	3,716	5,762	9,478	18,380	18,536
Total salaries and related expenses	\$ 38,793	\$ 67,563	\$ 0	\$ 0	\$ 106,356	\$ 44,395	\$ 68,855	\$ 113,250	\$ 219,606	\$ 228,062
OTHER EXPENSES:										
Accounting Services	\$ 872	\$ 1,746	\$ 0	\$ 0	2,618	\$ 1,455	\$ 1,746	3,201	\$ 5,819	\$ 3,814
Conferences and Meetings	321	642	0	569	1,532	535	642	1,177	2,709	2,874
Office Supplies & Expenses	2,636	5,270	10,637	2,182	20,725	4,391	5,270	9,661	30,386	19,125
Publicity and promotion	3,438	3,438	0	0	6,876	7,956	0	7,956	14,832	14,856
Rent	3,645	7,290	0	0	10,935	6,075	7,290	13,365	24,300	24,300
Telephone	511	1,021	0	0	1,532	851	1,021	1,872	3,404	3,270
Postage	1,175	2,349	0	0	3,524	1,957	2,349	4,306	7,830	8,799
Professional Fees	2,308	4,613	3,750	100	10,771	3,844	4,613	8,457	19,228	12,074
Family Resource Center	0	0	329	0	329	0	0	0	329	6,740
Youth Board Coordinator	0	0	28,653	27,830	56,483	0	0	0	56,483	43,986
Administrative Expenses	0	0	0	0	0	0	0	0	0	3,402
Insurance	670	1,342	0	0	2,012	1,118	1,342	2,460	4,472	1,554
Membership fees					0	7,525	1,881	9,406	9,406	9,944
Total other expenses	\$ 15,576	\$ 27,711	\$ 43,369	\$ 30,681	\$ 117,337	\$ 35,707	\$ 26,154	\$ 61,861	\$ 179,198	\$ 154,738
Depreciation	747	1,494	0	0	2,241	1,244	1,494	2,738	4,979	5,199
Total community and agency services expenses	\$ 55,116	\$ 96,768	\$ 43,369	\$ 30,681	\$ 225,934	\$ 81,346	\$ 96,503	\$ 177,849	\$ 403,783	\$ 387,999
Total allocations and expenses	\$ 670,252	\$ 96,768	\$ 43,369	\$ 30,681	\$ 841,070	\$ 81,346	\$ 96,503	\$ 177,849	\$ 1,018,919	\$ 825,776
DESIGNATIONS BY DONORS	88,158	0	0	0	88,158	0	0	0	88,158	97,782
Total	\$ 758,410	\$ 96,768	\$ 43,369	\$ 30,681	\$ 929,228	\$ 81,346	\$ 96,503	\$ 177,849	\$ 1,107,077	\$ 923,558

See Accountant's Report and Accompanying Notes to Financial Statements

UNITED WAY OF WEST CENTRAL CONNECTICUT, INC.
STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED JUNE 30, 2011
(with summarized financial information for the year ended June 30, 2010)

	<u>2011</u>	<u>2010</u>
Cash Flows From Operating Activities:		
Changes in Net Assets	\$ 57,322	\$ (32,706)
Adjustments to reconcile changes in net assets:		
Depreciation	19,833	22,284
Unrealized (gains) losses on investments	(98,262)	(55,384)
Realized (gains) losses on investments	(4,108)	12,428
Pledges receivable	8,368	54,381
Other current assets	(1,408)	(35)
Allocations payable	66,913	(48,335)
Accounts payable	17,997	(19,811)
Due to affiliates	(562)	(1,169)
Net cash provided (used) by operating activities	<u>\$ 66,093</u>	<u>\$ (68,347)</u>
Cash Flows From Investing Activities:		
Purchase of plant and equipment	\$ (36,066)	\$ (49,206)
Purchase of investments	(85,180)	(21,149)
Redemptions of investments	68,475	5,663
Net cash (used) by investing activities	<u>\$ (52,771)</u>	<u>\$ (64,692)</u>
Cash Flows From Financing Activities:		
Refinancing of the mortgage payable	\$	\$ 87,402
New borrowing	9,148	0
Payments on note payable	(1,779)	
Payments on mortgage payable	(6,342)	(14,505)
Net cash provided by financing activities	<u>\$ 1,027</u>	<u>\$ 72,897</u>
Net increase (decrease) in cash	\$ 14,349	\$ (60,142)
Cash and cash equivalents, beginning of year	597,738	657,880
Cash and cash equivalents, end of year	<u>\$ 612,087</u>	<u>\$ 597,738</u>
Supplemental Disclosures of Cash Flows:		
Interest paid	<u>\$ 11,451</u>	<u>\$ 7,753</u>

See Accountant's Report and Accompanying Notes to Financial Statements

UNITED WAY OF WEST CENTRAL CONNECTICUT, INC.
NOTES TO FINANCIAL STATEMENTS

United Way of West Central Connecticut, Inc. supports twenty-two local non-profit agency programs as well as several targeted collaborative community initiatives that provide services in the towns of Bristol, Burlington, Plainville, and Plymouth.

The United Way of West Central Connecticut, Inc., is a not-for-profit voluntary health and human service agency established to increase the overall quality of life for those in the region. To accomplish its mission, the United Way of West Central Connecticut, Inc., conducts fundraising campaigns and activities, and distributes resources to various agencies and community collaborations that are involved in providing human services throughout the towns of Bristol, Burlington, Plainville, and Plymouth.

The United Way of West Central Connecticut's primary funding source is donor contributions from donors who live or work in the region.

NOTE 1 - BASIS OF PRESENTATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

Basis of Presentation

The financial statements of the United Way of West Central Connecticut, Inc. (the "United Way") have been prepared in conformity with the Not-for-Profit Organization Audit and Accounting Guide published by the American Institute of Certified Public Accountants.

Financial statement presentation follows the recommendations of the Financial Accounting Standards Board in its Statement of Financial Accounting Standards (SFAS) No. 117, Financial Statements for not-for-profit organizations. Under SFAS No. 117, the organization is required to report information regarding the United Way's financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles. Net assets and revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the United Way of West Central Connecticut, Inc. and changes therein are classified and reported as either: unrestricted net assets, temporarily restricted net assets, or permanently restricted net assets.

The financial statements include certain prior-year summarized comparative information in total, but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the organization's financial statements for the year ended June 30, 2010, from which the summarized information was derived.

UNITED WAY OF WEST CENTRAL CONNECTICUT, INC.
NOTES TO FINANCIAL STATEMENTS

The presentation of some financial data was changed in the 2011 year, custodial accounts were previously reported on as a liability are now being reported on as temporarily restricted net assets.

Summary of Significant Accounting Policies

The significant accounting policies by the United Way of West Central Connecticut, Inc. are described below to enhance the usefulness of the financial statements to the reader.

Cash and cash equivalents

Cash and cash equivalents consists of the following at June 30, 2011 and 2010;

	<u>2011</u>	<u>Interest</u>	<u>2010</u>	<u>Interest</u>
	<u>Balance</u>	<u>Rate</u>	<u>Balance</u>	<u>Rate</u>
Unrestricted				
Petty cash	\$ 400	0.00%	\$ 400	0.00%
Cash-Checking-Webster Bank	79,562	0.00%	59,314	0.00%
Cash-Money Market-Webster Bank	85,054	0.20%	85,054	0.40%
Cash-Savings-Webster Bank	12,159	0.09%	11,350	0.20%
Cash-CD Savings-Thomaston Bank	53,857	0.45%	53,565	0.75%
Cash-CD Savings-Thomaston Bank	74,791	0.45%	74,362	0.75%
Cash-CD Savings-Farmington Savings- Bank Reserve	35,444	1.01%	35,123	1.49%
Cash-CD Savings Farmington Savings- Bank Reserve	57,819	0.35%	57,495	1.00%
Cash-CD Savings-Farmington Savings- Bank Reserve	<u>60,082</u>	0.89%	<u>59,602</u>	1.49%
Total unrestricted	<u>\$ 459,168</u>		<u>\$ 436,265</u>	
Restricted Cash				
Cash-Savings-New England Bank- Campership	52,747	2.29%	52,734	2.02%
Cash-CD Savings-Webster Bank-Barnes Campaign	98,276	1.00%	82,162	0.25%
Cash-Checking-New England Bank- Rental	<u>1,896</u>	0.00%	<u>26,577</u>	0.00%
Total restricted	<u>\$ 152,919</u>		<u>\$ 161,473</u>	
Total cash	<u>\$ 612,087</u>		<u>\$ 597,738</u>	

For the purposes of the statement of cash flows, the United Way of West Central Connecticut, Inc. considers all cash and other highly liquid investments with initial maturities of six months or less to be cash equivalents.

UNITED WAY OF WEST CENTRAL CONNECTICUT, INC.
NOTES TO FINANCIAL STATEMENTS

Investments

Investments are stated at fair market value, in accordance with Financial Accounting Standards Board Statement Opinion No. 124-Accounting for certain investments held by not-for-profit organizations. Unrealized gains and losses are included in the changes in net assets in the accompanying statement of activities. At June 30, 2011, the Investments held had a cost value of \$774,163 and a market value of \$788,031 having an unrealized gain at June 30, 2011, of \$13,868. At June 30, 2010, the Investments held had a cost of \$753,216 and a market value of \$668,956 resulting in an unrealized loss at June 30, 2010, of \$84,260.

Public Support Recognition

Fund-raising campaigns are conducted in the fall of each year to raise funds to be allocated to participating agencies in the following fiscal year. All contributions are considered available for unrestricted use unless specifically restricted by the donor as to the use of the donated assets. The public support income recognized in each fiscal year is from the campaign which occurred in the current fiscal year. Pledges are recorded in the balance sheet as receivables, and allowances are provided for amounts estimated to be uncollectible for each pledge year.

Any donations received by June 30, relating to the subsequent year's campaign are recorded as temporarily restricted net assets.

Property and Equipment

Property and equipment are recorded at cost or, if donated, at the estimated fair market value upon receipt. Maintenance, repairs, and renewals which neither materially add to the value of the property nor appreciably prolong its life are charged to expense as incurred.

Depreciation

Depreciation is provided on the straight-line method over the estimated useful lives of the related assets (5-40 years).

Donated Materials and Services

Donated materials and equipment are recorded as contributions at their estimated values at date of receipt. Also, a substantial number of volunteers donated significant amounts of their time in the United Way's fundraising and other activities. No amounts have been reflected in the financial statements for donated services since no objective basis is available to measure the value of such services.

Reclassifications

Certain accounts in the 2011 and 2010 financial statements have been reclassified for comparatives purposes to conform with the presentation in the current year financial statements.

UNITED WAY OF WEST CENTRAL CONNECTICUT, INC.
NOTES TO FINANCIAL STATEMENTS

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Contributions

Contributions, including unconditional promises to give, are recorded as made. All contributions are available for unrestricted use unless specifically restricted by the donor. Conditional promises to give are recognized when the conditions on which they depend are substantially met. Unconditional promises to give due in the next year are recorded at their net realizable value.

Unpaid Allocations and Accrued Administration and Community Service Expenses

Unpaid allocations related to the public support recognized in the fiscal year 2011 (Fall 2010 campaign) have been accrued at June 30, 2011, and public support recognized in the fiscal year 2010 (Fall 2009 campaign) have been accrued at June 30, 2010, in order to match allocations and expenses with pledge income from the Fall campaigns.

Board-designated Community Initiative funding is approved on an on-going basis during the June 30, 2012 fiscal year even though the income providing this funding is recognized as revenue in the June 30, 2011 period. Accordingly, these amounts of Initiative funding cannot be accrued as an allocation as of June 30, 2011.

Tax Exempt Status

The Organization is a not-for-profit organization that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code. The Organization has also been classified as an entity that is not a private foundation within the meaning of Section 509(a) and qualifies for deductible contributions as provided in Section 170(b)(1)(A)(vi). Being that the United Way is exempt from federal, state and local income taxes, no provision for income taxes are included in the financial statements.

Provision for Uncollectible

The provision for uncollectible pledges is computed based upon Management's estimates of current economic factors, applied to the gross campaign.

UNITED WAY OF WEST CENTRAL CONNECTICUT, INC.
NOTES TO FINANCIAL STATEMENTS

Functional Allocation of Expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the statement of functional expenses, and the statement of support, revenue, expenses and changes in fund balances. Accordingly, certain costs have been allocated among the program and support services benefitted as follows:

Expenses are charged directly to program or management in general categories based on specified identification. Indirect expenses have been allocated based upon percentages set up by management to approximate time spent by personnel in the following areas of Program Functions: Allocations and Agency Relations, Community Services, Bristol Discovery Grant, Plymouth Discovery Grant, Fund Raising, and Management and General.

Recognition of Donor Restricted Contributions

Donor-restricted support is reported as an increase in temporarily or permanently restricted net assets depending on the nature of the restriction. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

NOTE 2 - PLEDGE RECEIVABLE:

Pledge receivables for the fiscal years ended June 30, 2011 and 2010 are as follows:

	<u>2011</u>	<u>2010</u>
Outstanding Pledges:		
2010 Campaign	\$ 374,790	\$ 8,100
2009 Campaign	31,265	352,312
2008 Campaign		83,297
Total Pledge receivable	<u>\$ 406,055</u>	<u>\$ 443,709</u>
Allowance for Uncollectible:		
2010 Campaign	\$ 40,000	\$
2009 Campaign	20,000	20,000
2008 Campaign		40,000
Total allowance	<u>\$ 60,000</u>	<u>\$ 60,000</u>
Net United Way campaign pledge receivable	\$ 346,055	\$ 383,709
Barnes National Pledge campaign	<u>338,719</u>	<u>309,433</u>
Net operating pledge receivable	\$ 684,774	\$ 693,142
Building purchase campaign	<u>16,000</u>	<u>16,000</u>
Net pledge receivable	<u>\$ 700,774</u>	<u>\$ 709,142</u>

UNITED WAY OF WEST CENTRAL CONNECTICUT, INC.
NOTES TO FINANCIAL STATEMENTS

NOTE 3 - EMPLOYMENT BENEFIT PLAN:

Defined Contribution Plan:

The United Way of West Central Connecticut, Inc. adopted a Defined Contribution Plan, which covers substantially all employees. Contributions to the plan are made by the United Way of West Central Connecticut, Inc. the employer, on behalf of the participant, at a rate set by the United Way's Board of Directors, and is subject to revision at the Board's discretion.

The total pension expense for 2011 and 2010, amounted to \$15,497 and \$15,415, respectively.

NOTE 4 - PLANT AND EQUIPMENT:

Equipment and fixtures, at cost or if donated at estimated fair market value upon receipt, consist of the following:

	2011		
	<u>Operations</u>	<u>Building</u>	<u>Total</u>
Land	\$	\$ 8,800	\$ 8,800
Building		49,384	49,384
Building Improvements		353,127	353,127
Furniture		24,603	24,603
Equipment	<u>61,616</u>	<u>15,486</u>	<u>77,102</u>
	\$ 61,616	\$ 451,400	\$513,016
Less, accumulated depreciation	<u>51,202</u>	<u>91,296</u>	<u>142,498</u>
Net plant and equipment	<u><u>\$ 10,414</u></u>	<u><u>\$ 360,104</u></u>	<u><u>\$370,518</u></u>

	2010		
	<u>Operations</u>	<u>Building</u>	<u>Total</u>
Land	\$	\$ 8,800	\$ 8,800
Building		49,384	49,384
Building Improvements		317,061	317,061
Furniture		24,603	24,603
Equipment	<u>61,616</u>	<u>15,486</u>	<u>77,102</u>
	\$ 61,616	\$ 415,334	\$476,950
Less, accumulated depreciation	<u>46,223</u>	<u>76,442</u>	<u>122,665</u>
Net plant and equipment	<u><u>\$ 15,393</u></u>	<u><u>\$ 338,892</u></u>	<u><u>\$354,285</u></u>

During the 2011 fiscal year the United Way added the following items to their plant and equipment: \$36,066 in building improvements.

There was no old equipment retired during the June 30, 2011, fiscal year end.

During the 2010 fiscal year the United Way added the following items to their plant and equipment: \$1,865 for new computers, and \$47,341 in building improvements.

UNITED WAY OF WEST CENTRAL CONNECTICUT, INC.
NOTES TO FINANCIAL STATEMENTS

NOTE 4 - PLANT AND EQUIPMENT: (CONTINUED)

There was no old equipment that was retired in the June 30, 2010 fiscal year.

Depreciation expense for the years ended June 30, 2011 and 2010, as follows:

	<u>2011</u>	<u>2010</u>
Operations	\$ 4,979	\$ 5,199
Building	<u>14,854</u>	<u>17,085</u>
Total depreciation expense	<u>\$ 19,833</u>	<u>\$ 22,284</u>

NOTE 5 - PROPERTY LEASES:

The United Way occupies its office facilities, which it owns and leases out space to two other not-for-profit community organizations. These organizations have signed 10 year leases for office space, which will expire in August of 2015. The leases have a fixed basic monthly rent payment, and a variable rent component that is reviewed and adjusted annually based upon the operating costs of the prior year.

The rental income collected from all tenants for the year ended June 30, 2011, was \$67,800. There was \$67,350 rent collected in the June 30, 2010 fiscal year end.

NOTE 6 - UNINSURED CASH BALANCES:

The United Way of West Central Connecticut, Inc. maintains their cash in bank deposits at (3) three high credit quality financial institutions. The balance at times, may exceed federally insured limits. At June 30, 2011 and June 30, 2010, the cash balances did not exceed the insured limit of \$250,000.

NOTE 7 - DUE TO AFFILIATES:

Due to affiliates consists of dues payable to the United Way's National organization, the United Way Worldwide.

UNITED WAY OF WEST CENTRAL CONNECTICUT, INC.
NOTES TO FINANCIAL STATEMENTS

NOTE 8 - INVESTMENTS:

The following is a list of investments, by account, held by the United Way of West Central Connecticut, Inc., at June 30, 2011 and 2010;

	2011		
	<u>Cost</u>	<u>Market Value</u>	<u>Unrealized Gain (loss)</u>
TD Ameritrade	\$ 7,707	\$ 10,711	\$ 3,004
Metlife Securities	581,714	605,243	23,529
Main Street Community Foundation	<u>184,742</u>	<u>172,077</u>	<u>(12,665)</u>
	<u>\$ 774,163</u>	<u>\$ 788,031</u>	<u>\$ 13,868</u>

Investment income of \$27,859 was earned in the 2011 fiscal year end. There were investments that were sold during the fiscal year ended June 30, 2011, which resulted in a realized gain of \$4,108. Investment fees were paid during the June 30, 2011 fiscal year end amounting to \$6,064.

	2010		
	<u>Cost</u>	<u>Market Value</u>	<u>Unrealized Gain (loss)</u>
TD Ameritrade	\$ 4,961	\$ 6,261	\$ 1,300
Linsco Private Ledger	570,369	518,112	(52,257)
Main Street Community Foundation	<u>177,886</u>	<u>144,583</u>	<u>(33,303)</u>
	<u>\$ 753,216</u>	<u>\$ 668,956</u>	<u>\$ (84,260)</u>

Investment income of \$18,806 was earned in the 2010 fiscal year end. There were investments that were sold during the fiscal year ended June 30, 2010, which resulted in a realized loss of \$12,428. Investment fees were paid during the June 30, 2010 fiscal year end amounting to \$5,663.

U.S. generally accepted accounting principles establishes a fair value hierarchy which prioritizes the inputs to valuation techniques used to measure fair value of financial instruments into three levels:

Level 1 - Quoted prices (unadjusted) in active markets for identical assets or liabilities where the organization has the ability to access at the measurement date;

Level 2 - Significant other observable inputs other than quoted prices included in Level 1, which are observable for the asset or liability, either directly or indirectly (i.e. quoted prices in inactive markets, broker or dealer quotations, or alternative pricing sources with reasonable levels of price transparency);

Level 3 - Unobservable inputs are used to the extent that observable inputs are unavailable due to little, if any, market activity for the asset or liability. Unobservable inputs are developed based on the best information available, which might include the organization's own data that reflects assumptions that market participants would use in pricing the asset or liability.

UNITED WAY OF WEST CENTRAL CONNECTICUT, INC.
NOTES TO FINANCIAL STATEMENTS

NOTE 8 - INVESTMENTS: (CONTINUED)

The United Way's investments are in publicly traded securities. Fair value for these investments is based on quoted market prices and published net asset values. Investments at June 30, all of which are valued using Level 1 inputs, consisted of the following:

	2011		Unrealized
	<u>Book Value</u>	<u>Market Value</u>	<u>Gain (Loss)</u>
Equity securities	\$ 573,165	\$ 599,698	\$ 26,533
Mutual funds & money market funds	<u>200,998</u>	<u>188,333</u>	<u>(12,665)</u>
	<u>\$ 774,163</u>	<u>\$ 788,031</u>	<u>\$ 13,868</u>
	2010		Unrealized
	<u>Book Value</u>	<u>Market Value</u>	<u>Gain (Loss)</u>
Equity securities	\$ 546,005	\$ 495,048	\$ (50,957)
Mutual funds & money market funds	<u>207,211</u>	<u>173,908</u>	<u>(33,303)</u>
	<u>\$ 753,216</u>	<u>\$ 668,956</u>	<u>\$ (84,260)</u>

Components of investment income for the year ended June 30 are as follows:

	<u>2011</u>	<u>2010</u>
Investment income	\$ 20,273	\$ 18,806
Realized gains (losses)	4,108	(12,428)
Interest cash equivalents	<u>3,478</u>	<u>4,876</u>
Total	<u>\$ 27,859</u>	<u>\$ 11,254</u>
Unrealized gain (loss)	<u>\$ 98,262</u>	<u>\$ 55,384</u>
Investment related fees	<u>\$ 6,064</u>	<u>\$ 5,663</u>

NOTE 9 - TEMPORARILY RESTRICTED NET ASSETS:

Temporarily Restricted-Net Assets - are funds that were donated to the United Way of West Central Connecticut, Inc., which are restricted by the donor, as to its use.

Temporarily restricted net assets amounted to \$182,399 as of June 30, 2010. This balance is made up of \$76,562 of advances on the campaign to be run in the fall of 2010, \$55,837 of program restricted funds and a \$50,000 grant received from the City of Bristol, to help in the purchase of the building with a 10 year restricted use provision, whereas the building needs to be used as intended in the grant document for 10 years of the grant.

Temporarily restricted net assets amounted to \$212,735, as of June 30, 2011. This balance is made up of \$65,000 of advances on the campaign to be run in the fall of 2011, \$97,735 of program restricted funds and a \$50,000 grant received from the city of Bristol, to help in the purchase of the building with a 10 year restricted use provision, whereas the building needs to be used as intended in the grant document for 10 years of the grant.

UNITED WAY OF WEST CENTRAL CONNECTICUT, INC.
NOTES TO FINANCIAL STATEMENTS

NOTE 9 - TEMPORARILY RESTRICTED NET ASSETS: (CONTINUED)

During the years ended June 30, 2011 and 2010, \$177,718 and \$149,338, respectively, were released from temporarily restriction to be used in accordance with the donor restrictions. The breakdown of the temporarily restrictions for the June 30, 2011 fiscal year end was; campaign advances \$76,562 and \$101,156 for release of program restricted funds. The breakdown of the temporarily restrictions for the June 30, 2010, fiscal year end was: campaign advances \$68,640 and \$80,698 released from custodial funds.

NOTE 10 - PERMANENTLY RESTRICTED NET ASSETS:

The permanently restricted net assets balance as of June 30, 2011 and 2010 is made up as follows:

	<u>2011</u>	<u>2010</u>
Page Fund principal	\$ 168,500	\$ 168,500
Marion Rich Fund principal	163,000	163,000
Moran/Rich Campership Fund principle	<u>9,287</u>	<u>9,287</u>
	<u>\$ 340,787</u>	<u>\$ 340,787</u>

NOTE 11 - UNRESTRICTED NET ASSETS:

Unrestricted Net Assets - are made up of funds which are not specifically restricted as to its use. The majority of these funds are expected to be used for venture grants and to fund other community needs in the next fiscal year.

The board has appropriated a portion of unrestricted net assets into two classifications as follows:

Appropriated Investment in Plant & Equipment - are made up of all capitalized, net of depreciation, plant and equipment owned by the United Way of West Central Connecticut, Inc.

Appropriated-Board Designated Community initiatives - are funds that were set aside by the Board for future Community initiative program expenditures.

NOTE 12 - ALLOCATIONS PAYABLE TO DESIGNATED AGENCIES:

Allocations amounting to \$832,276, and \$765,363 were allocated to designated agencies as payable on June 30, 2011 and 2010, respectively. This balance represents twelve months of agencies allocations for the upcoming years. The board of the United Way of West Central Connecticut, Inc., set the allocations during the years ended June 30, 2011 and 2010 respectively. A breakdown of the allocations payable is as follows:

	<u>2011</u>	<u>2010</u>
Campaign Allocations payable	\$ 395,629	\$ 372,110
Barnes Allocations payable	<u>436,647</u>	<u>393,253</u>
Total Allocations payable	<u>\$ 832,276</u>	<u>\$ 765,363</u>

UNITED WAY OF WEST CENTRAL CONNECTICUT, INC.
NOTES TO FINANCIAL STATEMENTS

NOTE 13 -MORTGAGE PAYABLE:

On October 25, 2005, a mortgage note was signed for \$200,000, to the Greater Hartford Business Development Center, Inc., bearing an interest rate of 4.0% payable as interest only for the first six months and then amortized over a period of one hundred twenty (120) months, with a five (5) year balloon payment of the principal sum, together with all unpaid and accrued interest that is due and payable on or before April of 2011. The monthly payments are \$2,024.90. On February 25, 2010, the mortgage note was refinanced for \$220,000, bearing an initial interest rate of 5.25% for the first

five years of the note and will be subjected to an index rate change every five years thereafter until the mortgage note is paid off. The mortgage is a 20 year loan which will be paid off in March of 2030. The monthly payments are \$1,482.70.

During the year ended June 30, 2010, there was \$14,505 of payments applied against principal. The balance of the mortgage note at year end was \$217,970. Interest paid for the 2010 fiscal year amounted to \$7,753.

During the year ended June 30, 2011, there was \$6,342 of payments applied against principal, leaving a balance of \$211,628 at June 30, 2011. Interest paid for the 2011 fiscal year amounted to \$6,197.

The mortgage payable over the next five years is as follows

<u>Year Ended</u>	<u>Principal</u>	<u>Interest</u>
June 30, 2012	\$ 6,813	\$ 10,979
June 30, 2013	7,211	10,581
June 30, 2014	7,599	10,193
June 30, 2015	8,008	9,784
June 30, 2016	8,439	9,353
Thereafter	<u>173,558</u>	<u>34,575</u>
	<u>\$ 211,628</u>	<u>\$ 85,465</u>

NOTE 14 -NOTE PAYABLE:

The United Way of West Central Connecticut, Inc., on November 29, 2010 agreed to replace all of its lighting fixtures in the building on 200 Main Street, Bristol, CT, through a program with the Connecticut Light and Power Company. As a result of the replacement of lighting fixtures, the United Way agreed to repay as a note \$9,148 over a period of three (3) years, at zero interest rate. The United Way is paying \$254.11 monthly to repay this loan. The Connecticut Light and Power Company gave the United Way an incentive of \$6,123, towards the total cost of the light replacements. A breakdown of the note payable over the next 3 years is as follows:

<u>Year Ended</u>	<u>Principal</u>
June 30, 2012	\$ 3,049
June 30, 2013	3,049
June 30, 2014	<u>1,271</u>
Total	<u>\$ 7,369</u>

UNITED WAY OF WEST CENTRAL CONNECTICUT, INC.
NOTES TO FINANCIAL STATEMENTS

NOTE 15 -EQUIPMENT LEASES:

The United Way of West Central Connecticut, Inc., maintains some equipment under long-term operating leases. The future minimum rental payments required under the operating leases that have an initial or remaining non-cancelable lease term in excess of one year, as of June 30, 2011 are

Year Ending <u>June 30,</u>	<u>Amount</u>
2012	\$ 2,796
2013	<u>2,796</u>
	<u>\$ 5,592</u>

NOTE 16 -GRANTS:

The United Way of West Central Connecticut, Inc., receives grants from private foundations to assist in their community initiatives. All of these funds are included in the statement of activities, as special contributions. Grants received by the June 30, 2011 fiscal year were as follows:

The William Caspar Graustein Memorial Fund provided funding for early childhood capacity building in Bristol and Plymouth. Bristol received \$50,000.00, and Plymouth received \$25,000.00.

The State of Connecticut State Department of Education gave a match to the William Caspar Graustein Memorial Funded communities. Bristol received \$10,961.00, and Plymouth received \$10,961.00.

The State of Connecticut, Connecticut Education Resource Center, provided funding for two Parent Leadership Training classes held in the winter/spring of 2011. United Way of West Central Connecticut received \$21,500.00 for the Parent Leadership Training Institute and \$12,400.00 for Parents Supporting Educational Excellence.

Foodshare provided \$1,000.00 for a weekend backpack food program at Clara T. O'Connell School.

NOTE 17 - PROGRAM RESTRICTED FUNDS

The United Way of West Central Connecticut, Inc. Has in prior year financial statements shown these program restricted funds as custodial funds. For the 2011 year and going forward they have opted to show these funds as program restricted funds under temporarily restricted net assets. These program restricted funds as of June 30, 2011 and 2010 were \$103,784 and \$55,837 respectfully.

UNITED WAY OF WEST CENTRAL CONNECTICUT, INC.
ALLOCATIONS TO AGENCIES
FOR THE YEARS ENDED JUNE 30, 2011 AND 2010

<u>Agencies</u>	<u>Allocations Approved 2011/12</u>	<u>Allocations Approved 2010/11</u>
Bristol Adult Resource Center	\$ 26,867	\$ 24,484
Boys and Girls Club and Family Center of Bristol	90,496	82,685
Bristol Community Organization	6,432	5,712
Bristol Preschool Child Care Center, Inc.	14,611	13,044
Connecticut Legal Services	4,730	4,555
Connecticut Community Care	34,379	31,540
Community Mental Health Affiliates	23,078	20,750
Greater Bristol Visiting Nurse Association, Inc.	19,111	15,827
Literacy Volunteers of Central CT	5,165	4,886
Living in Safe Alternatives (LISA)	15,989	14,545
Nutmeg Big Brother/Big Sister	4,357	5,298
Plainville Association of Retarded Citizens	9,771	9,519
Plainville Community Food Pantry	10,024	10,253
Plainville Day Care Center	8,488	8,647
Plymouth Community Food Pantry	3,421	3,650
Plymouth Family Resource Center	10,856	11,045
Prudence Crandall Center Inc	12,998	15,965
St Vincent DePaul Society of Bristol Inc	23,814	22,934
Salvation Army	9,476	8,677
Wheeler Clinic	42,320	38,366
YWCA of New Britian	8,390	8,120
United Way Connecticut	10,856	11,537
Total allocation to agencies	<u>\$ 395,629</u>	<u>\$ 372,039</u>

KIRCALDIE, RANDALL & MGNAB LLC

See Accountant's Report and Accompanying Notes to Financial Statements

UNITED WAY OF WEST CENTRAL CONNECTICUT, INC.
FUNCTIONAL EXPENSES (OVERHEAD) CALCULATION
FOR THE YEAR ENDED JUNE 30, 2011
(with summarized financial information for the year ended June 30, 2010)

	<u>2011</u>		<u>2010</u>	
	<u>AMOUNT</u>	<u>%</u>	<u>AMOUNT</u>	<u>%</u>
REVENUES:				
Total Revenue	\$ 1,098,300		\$ 833,702	
Gross revenue	<u>\$ 1,098,300</u>	<u>100.00</u>	<u>\$ 833,702</u>	<u>100.00</u>
EXPENSES:				
Allocations and Functional Expenses:				
Allocations:				
Allocations to agencies from campaign	395,629		372,039	
Donor designated allocations	88,158		65,738	
Special allocations	219,507		97,782	
Total allocations	<u>\$ 703,294</u>	<u>64.03</u>	<u>\$ 535,559</u>	<u>64.24</u>
Functional expenses:				
Allocations and agency relations	\$ 55,116		\$ 50,658	
Community services	96,768		94,255	
Bristol discovery grant initiative	43,369		33,344	
Plymouth discovery grant initiative	30,681		22,508	
Total program services expenses	<u>\$ 225,934</u>	<u>20.57</u>	<u>\$ 200,765</u>	<u>24.08</u>
Fund raising	\$ 81,346		\$ 95,313	
Management and general	96,503		91,921	
Total support services expenses	<u>\$ 177,849</u>	<u>16.19</u>	<u>\$ 187,234</u>	<u>22.46</u>
Total functional expenses	<u>\$ 403,783</u>	<u>36.76</u>	<u>\$ 387,999</u>	<u>46.54</u>
Total donor designated and expenses	<u>\$ 1,107,077</u>	<u>100.79</u>	<u>\$ 923,558</u>	<u>110.78</u>
Increase in net assets by campaign/allocation	\$ (8,777)	<u>-0.79</u>	\$ (89,856)	<u>-10.78</u>
Net rental income	(32,163)		(6,385)	
Unrealized gains or (losses) from investments	98,262		55,384	
Increase in net assets	<u>\$ 57,322</u>		<u>\$ (40,857)</u>	

KIRCALDIE, RANDALL & MGNAB LLC

See Accountant's Report and Accompanying Notes to Financial Statements

UNITED WAY OF WEST CENTRAL CONNECTICUT, INC.
SCHEDULE OF BUILDING RENTAL ACTIVITY
FOR THE YEAR ENDED JUNE 30, 2011
(with summarized financial information for June 30, 2010)

	2011	2010
Revenue, Gains, and Other Support:		
Contributions	\$ 0	\$ 0
Rents	67,800	67,350
Insurance proceeds	6,123	12,016
Total Revenue	\$ 73,923	\$ 79,366
 Expenses:		
Utilities:		
Water and sewer	\$ 463	\$ 441
Heat, oil, & gas	22,580	12,450
Electricity	12,369	14,798
Total utilities	\$ 35,412	\$ 27,689
Trash removal	1,526	1,527
Snow removal	3,072	1,785
Bookkeeping	226	63
General maintenance	26,047	7,678
Repairs	0	7,933
Service contracts	2,588	3,772
Housekeeping	9,756	8,610
Insurance	1,154	1,856
Interest	11,451	7,753
Bank fees	0	0
Depreciation	14,854	17,085
Total Expenses	\$ 106,086	\$ 85,751
Profit (loss)	\$ (32,163)	\$ (6,385)

KIRCALDIE, RANDALL & MGNAB LLC

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